

# Continuum Fortify for Assessment

## PRODUCT DETAILS

### Continuum Fortify for Assessment and Assessment Plus are essential tools to enable you to add security to your service portfolio.

Continuum Fortify has two versions of assessment for MSPs to consider; both will enable you to build out a security practice that drives new revenue. Continuum Fortify for Assessment has the base tools which include the ability to generate environmental risk reports that will resonate with business owners, not-for-resale licenses of all Fortify products, Fortify for Protection discounts and our Go-To-Market Playbook.

Continuum Fortify for Assessment Plus builds on Fortify for Assessment, by helping to maximize your revenue with full Fortify suite discounts, ongoing risk visibility into your clients' environment including daily alerts and SOC consultation-support up to 2 incidents a year.



**TYNESO**

ENGAGING WORKPLACES

“Continuum helped us develop a better security business than we could have built ourselves. Instead of having to assemble our own offering, everything we need is in the portal. That means Continuum partners can go to market tomorrow instead of six months from now.”

Steve Tygat  
Founder, Tyneso, Benelux

## Key benefits

### We did the hard work, you reap the benefits

Every new line of business to your practice has a long list of actions that are required to get it off the ground. Fortify for Assessments enables you to jump the line with sales and marketing materials, assessment tools and copies of Fortify software to operationalize your new security business.

### Insights that drive new business

Fortify for Assessment is structured to provide the insights that will drive conversations and ultimately new business for your MSP practice. Powered by a suite of tools, you will be able to easily create a winning security strategy for your customers.

### Security experts that have your back\*

Rest assured that when Fortify for Assessment is configured and running, our security experts will be there to quickly identify risks and threats to customer data. When incidents occur, our rapid response team will aid in the remediation.

*\*Available for Fortify For Assessment Plus Only*

# Continuum Fortify for Assessment/Assessment Plus

## How we do it better

Tools for a successful sales conversation

Maximize profit opportunities

Skip long eval processes

Ongoing environmental risk visibility

Incident response SOC support guidance

## Key features

### Customer-facing reports

Access insightful data that resonates to your customers in a simple way. From dark web exposure, endpoint and user account risk analysis to peer comparison security strategy, generate reports that can explain cybersecurity easily to SMBs.

### Quick threat identification\*

Know when your clients' environments are at risk without the need of a full in-house SOC operation with daily alerting of all suspicious network events via endpoint and firewall monitoring.

### SOC support\*

Our security experts provide you with support for up to two incident responses per year, guiding you through the most efficient cyber attack remediation strategies.

### Easy onboarding

Skip the lengthy evaluation process and explore the full Continuum Fortify solution with not-for-resale licenses of our full suite. Demo each product, learn their functionality and then define what works best for each client's need.

### Supporting sales materials

Our Go-to-Market Playbook was designed to give you sales insights, security packaging guidance and marketing assets to help you build your cybersecurity business.

### Revenue optimization

Take advantage of Continuum Fortify suite discounts without billing commitments and accelerate your revenue growth opportunities.

*\*Available for Fortify For Assessment Plus Only*

## Watch a demo of Continuum Fortify today

[continuum.net/fortifydemo](https://continuum.net/fortifydemo)

### Continuum Fortify

enables MSPs to deliver end-to-end security services without building and maintaining in-house operations. With Continuum Fortify you can design and implement custom security solutions at every client site, with coverage of advanced alerting, SOC and SIEM services.

	Assessment	Assessment PLUS
<b>Assessment Reports</b>		
Dark Web and Email Domain Assessment report	✓	✓
Endpoint & User Risk Report*	✓	✓
Peer Comparison	✓	✓
<b>NFR Licenses</b>		
Fortify for Protection*	10 licenses	10 licenses
Fortify for Endpoint Security	10 licenses	10 licenses
Fortify for Network Security [2 Core, 8 workstation]	2 core, 8 workstation	2 core, 8 workstation
<b>Discounts</b>		
Fortify for Protection discount*	35%	40%
Fortify for Endpoint Security discount		10%
Fortify for Network Security discount		10%
<b>Add Ons</b>		
Ongoing Dark Web Monitoring	15 domains	30 domains
Fortify for Endpoint Security (Passive Monitoring) on 100 endpoints		✓
Fortify for Network Security (Passive Monitoring) on 10 Firewalls		✓
SOC Incident Response Support For Up to 2 events / year		✓

\*Requires license for Continuum Command